AAPR – Annualized Average Percentage Rate

CAGR – Compound Annual Growth Rate

CFA – Chartered Financial Analyst

CFP – Certified Financial Planner

ChFA – Chartered Financial Consultant

CLU – Chartered Life Underwriter

CMP – Current Market Price

DJIA – Dow Jones Industrial Average

EPS – Earnings Per Share

ESOP – Employee Stock Ownership Plan

ETF – Exchange Traded Fund

FA – Fixed Annuity

FDIC – Federal Deposit Insurance Corporation

FIA – Fixed Index Annuity

FSA – Flexible Spending Account

HAS – Health Savings Account

HDHP – High Deductible Health Plan

HH – Head of Household

IAR – Investment Advisory Representative

IRS – Internal Revenue Service

JT WROS – Joint Tenant with Right of Survivorship

MAGI – Modified Adjusted Gross Income

MF – Mutual Fund

NACHA – National Automated Clearinghouse Association

NASDAQ – National Association for Securities Dealers Automated Quotations

NQ TOD – Non-Qualified Transfer on Death

P&L – Profit and Loss

P/E – Price Per Earnings

PSP – Preferred Stock Plan

QCD – Qualified Charitable Deduction

QTD – Quarter to Date

REIT – Real Estate Investment Trust

RICP – Retirement Income Certified Planner

RMD – Required Minimum Distribution

ROI – Return on Investment

S&P – Standard and Poor

SEP – Simplified Employee Pension

TSP – Thrift Savings Plan

TYD – To Your Door

WGI – Worldwide Governance Indicators

YTM – Yield to Maturity